



Producer Fee Schedule
P.O. Box 821, 122 W. Jefferson St.
Viroqua, WI 54665
608-637-2526

Sales tier	SALES Previous year's (2014) gross organic sales	PAYMENT AMOUNT			PAYMENT OPTIONS		
		Certification fee	Inspection + deposit	Total = payment	Pay in full with application	Pay quarterly	Monthly milk check deduction
	uncertified applicant	\$800	+ \$240	= \$1,040	*	*	**
1	0 - 30,000	\$452	+ \$240	= \$692	\$692	\$173	\$57
2	30,001 - 40,000	\$552	+ \$240	= \$792	\$792	\$198	\$66
3	40,001 - 50,000	\$652	+ \$240	= \$892	\$892	\$223	\$74
4	50,001 - 60,000	\$724	+ \$240	= \$964	\$964	\$241	\$80
5	60,001 - 70,000	\$800	+ \$240	= \$1,040	\$1,040	\$260	\$86
6	70,001 - 80,000	\$880	+ \$240	= \$1,120	\$1,120	\$280	\$93
7	80,001 - 90,000	\$956	+ \$240	= \$1,196	\$1,196	\$299	\$99
8	90,001 - 100,000	\$1,032	+ \$240	= \$1,272	\$1,272	\$318	\$106
9	100,001 - 110,000	\$1,104	+ \$240	= \$1,344	\$1,344	\$336	\$112
10	110,001 - 120,000	\$1,164	+ \$240	= \$1,404	\$1,404	\$351	\$117
11	120,001 - 130,000	\$1,224	+ \$240	= \$1,464	\$1,464	\$366	\$122
12	130,001 - 140,000	\$1,284	+ \$240	= \$1,524	\$1,524	\$381	\$127
13	140,001 - 150,000	\$1,344	+ \$240	= \$1,584	\$1,584	\$396	\$132
14	150,001 - 160,000	\$1,404	+ \$240	= \$1,644	\$1,644	\$411	\$137
15	160,001 - 170,000	\$1,464	+ \$240	= \$1,704	\$1,704	\$426	\$142
16	170,001 - 180,000	\$1,524	+ \$240	= \$1,764	\$1,764	\$441	\$147
17	180,001 - 190,000	\$1,584	+ \$240	= \$1,824	\$1,824	\$456	\$152
18	190,001 - 200,000	\$1,624	+ \$240	= \$1,864	\$1,864	\$466	\$155
19	200,001 - 210,000	\$1,668	+ \$240	= \$1,908	\$1,908	\$477	\$159
20	210,001 - 220,000	\$1,696	+ \$240	= \$1,936	\$1,936	\$484	\$161
21	220,001 - 240,000	\$1,756	+ \$240	= \$1,996	\$1,996	\$499	\$166
22	240,001 - 300,000	\$1,816	+ \$240	= \$2,056	\$2,056	\$514	\$171
23	300,001 - 400,000	\$1,916	+ \$240	= \$2,156	\$2,156	\$539	\$179
24	400,001 - 500,000	\$2,016	+ \$240	= \$2,256	\$2,256	\$564	\$188
25	500,001 - 600,000	\$2,116	+ \$240	= \$2,356	\$2,356	\$589	\$196
26	600,001 - 700,000	\$2,176	+ \$240	= \$2,416	\$2,416	\$604	\$201
27	700,001 - 800,000	\$2,236	+ \$240	= \$2,476	\$2,476	\$619	\$206
28	800,001 - 900,000	\$2,296	+ \$240	= \$2,536	\$2,536	\$634	\$211
29	900,001 - 1,000,000	\$2,356	+ \$240	= \$2,596	\$2,596	\$649	\$216
30	1,000,001 - 1,500,000	\$2,656	+ \$240	= \$2,896	\$2,896	\$724	\$241
31	1,500,001 - 2,000,000	\$2,956	+ \$240	= \$3,196	\$3,196	\$799	\$266
32	2,000,001 - 2,500,000	\$3,256	+ \$240	= \$3,496	\$3,496	\$874	\$291
33	2,500,001 - 3,000,000	\$3,556	+ \$240	= \$3,796	\$3,796	\$949	\$316
34	3,000,001 - 3,500,000	\$3,856	+ \$240	= \$4,096	\$4,096	\$1,024	\$341
35	3,500,001 - 4,000,000	\$4,156	+ \$240	= \$4,396	\$4,396	\$1,099	\$366
36	4,000,001 - 4,500,000	\$4,456	+ \$240	= \$4,696	\$4,696	\$1,174	\$391
37	4,500,001 - 5,000,000	\$4,756	+ \$240	= \$4,996	\$4,996	\$1,249	\$416
38	5,000,001 - 10,000,000	\$7,156	+ \$240	= \$7,396	\$7,396	\$1,849	\$616
39	More than \$10,000,000	\$7,500	+ \$240	= \$7,740	\$7,740	\$1,935	\$645

* For uncertified applicants \$590 is due with your application and the remaining \$450 payment is divided among the remaining quarters of the year.
** Monthly based on annual fees. New milk producers may have the buyer deduct the remaining \$450 payment from the milk check.
Quarterly payments are due on 5/1, 8/1, 11/1, 2/1 and will be billed 30 days in advance.
Actively-certified operators transferring from another agency use the tier system to determine fees.

MOSA Producer Additional Fees

Early Bird Discount: Update forms and fees (full or first quarter) received by March 15.	\$25 credit
One-Time Deadline Extension Fee: Extend your paperwork and fees deadline to May 15. Extension request must be made on or before May 1. If you request an extension by May 1, but do not submit your annual update paperwork and fees by the May 15 extension deadline, the standard late fees, as noted below, will apply. Your \$60.00 extension payment will be credited to the \$150.00 late fee. Paperwork and fees submitted under this extension must be postmarked or hand-delivered to MOSA on or before May 15.	\$60
Expedited Service Fee (NEW CLIENTS ONLY): For information on how the certification process may be accelerated, refer to the Expedited Certification Service flier or contact MOSA.	\$300
Late Fees: Update forms and fees received after May 1 deadline without an extension request. If you have not requested and paid for the one-time extension as described above, your annual update paperwork and fees must be postmarked on or before May 1 or hand delivered to MOSA on or before May 1. If not, a late fee will be charged at the rate of \$150/month.	\$150/month
Missed Deadline Fee: For example, failure to respond to a request for information or documentation	\$60 per instance
Inspection Balance: The total cost of inspection includes administrative services, professional charges, and travel expenses. You will be billed for the total cost, minus the inspection deposit.	Varies
Inspection Cancellation: Cancellation within one week of a scheduled inspection may result in a fee.	\$60
Administrative Fee: For additional services such as additional verifications, certificate changes outside of the annual review, international services and other administrative services.	\$90/hour
Transitional Verification	\$250 annually
Reinstatement after suspension	\$500
Mediation Costs	\$300 deposit + costs
Contract Feed Mill	\$300 annually
Contract Meat Processor	\$400 annually
Private Label Authorization Review, per arrangement	\$200 annual minimum

MOSA Refund/Surrender/Withdrawal Policy

- Once you submit your annual Organic System Plan (OSP) update, a minimum of \$60 of the annual inspection deposit is not refundable. Additional inspection fees incurred through the effective date of surrender or withdrawal are not refundable.
- If MOSA staff has begun the annual initial review of your OSP, half of the certification fee is due and payable within 30 days of the effective date of surrender or withdrawal. The certification fee is separate from the inspection fee.
- If MOSA staff has completed a final review of your operation for your current-year certification, the full certification fee and inspection fee are due and payable within 30 days of the effective date of surrender.
- For initial applicants only, if you withdraw your application before your initial review is completed, a \$90 fee is due and payable within 30 days of your withdrawal date.
- For MOSA-certified operators, if you surrender your organic certificate prior to the date of your annual initial review, fees due are based on the effective date of surrender, as follows:

<u>Surrender Date</u>	<u>Fees Due</u>
January 1– May 1	No fee
May 2 – May 31	\$150
After June 1	\$300