



Producer/Handler Fee Schedule

P.O. Box 821, 122 W. Jefferson St.

Viroqua, WI 54665

608-637-2526

FEE SCHEDULE A - Organic sales from previous year is less than \$500,000

Sales tier	SALES Previous year's (2014) total organic sales ¹	PAYMENT AMOUNT			PAYMENT OPTIONS		
		Certification fee	Inspection + deposit	Total = payment	Pay in full with application	Pay quarterly	Monthly milk check deduction
	Uncertified applicant	\$850	+ \$340	= \$1,190	*	*	**
A1	0 - 40,000	\$588	+ \$340	= \$928	\$928	\$232	\$77
A2	40,001 - 60,000	\$736	+ \$340	= \$1,076	\$1,076	\$269	\$89
A3	60,001 - 80,000	\$860	+ \$340	= \$1,200	\$1,200	\$300	\$100
A4	80,001 - 100,000	\$996	+ \$340	= \$1,336	\$1,336	\$334	\$111
A5	100,001 - 125,000	\$1,164	+ \$340	= \$1,504	\$1,504	\$376	\$125
A6	125,001 - 150,000	\$1,276	+ \$340	= \$1,616	\$1,616	\$404	\$134
A7	150,001 - 175,000	\$1,476	+ \$340	= \$1,816	\$1,816	\$454	\$151
A8	175,001 - 200,000	\$1,572	+ \$340	= \$1,912	\$1,912	\$478	\$159
A9	200,001 - 250,000	\$1,728	+ \$340	= \$2,068	\$2,068	\$517	\$172
A10	250,001 - 300,000	\$1,860	+ \$340	= \$2,200	\$2,200	\$550	\$183
A11	300,001 - 350,000	\$1,948	+ \$340	= \$2,288	\$2,288	\$572	\$190
A12	350,001 - 425,000	\$2,112	+ \$340	= \$2,452	\$2,452	\$613	\$204
A13	425,001 - 500,000	\$2,184	+ \$340	= \$2,524	\$2,524	\$631	\$210

FEE SCHEDULE B - Organic sales from previous year is more than \$500,000 and majority of sales is from producer operation

Sales tier	SALES Previous year's (2014) total organic sales ¹	PAYMENT AMOUNT			PAYMENT OPTIONS		
		Certification fee	Inspection + deposit	Total = payment	Pay in full with application	Pay quarterly	Monthly milk check deduction
B1	500,001 - 600,000	\$2,116	+ \$340	= \$2,456	\$2,456	\$614	\$204
B2	600,001 - 700,000	\$2,176	+ \$340	= \$2,516	\$2,516	\$629	\$209
B3	700,001 - 800,000	\$2,236	+ \$340	= \$2,576	\$2,576	\$644	\$214
B4	800,001 - 900,000	\$2,296	+ \$340	= \$2,636	\$2,636	\$659	\$219
B5	900,001 - 1,000,000	\$2,356	+ \$340	= \$2,696	\$2,696	\$674	\$224
B6	1,000,001 - 1,500,000	\$2,656	+ \$340	= \$2,996	\$2,996	\$749	\$249
B7	1,500,001 - 2,000,000	\$2,956	+ \$340	= \$3,296	\$3,296	\$824	\$274
B8	2,000,001 - 2,500,000	\$3,256	+ \$340	= \$3,596	\$3,596	\$899	\$299
B9	2,500,001 - 3,000,000	\$3,556	+ \$340	= \$3,896	\$3,896	\$974	\$324
B10	3,000,001 - 3,500,000	\$3,856	+ \$340	= \$4,196	\$4,196	\$1,049	\$349
B11	3,500,001 - 4,000,000	\$4,156	+ \$340	= \$4,496	\$4,496	\$1,124	\$374
B12	4,000,001 - 4,500,000	\$4,456	+ \$340	= \$4,796	\$4,796	\$1,199	\$399
B13	4,500,001 - 5,000,000	\$4,756	+ \$340	= \$5,096	\$5,096	\$1,274	\$424
B14	5,000,001 - 10,000,000	\$7,156	+ \$340	= \$7,496	\$7,496	\$1,874	\$624
B15	More than \$10,000,000	\$7,500	+ \$340	= \$7,840	\$7,840	\$1,960	\$653

**FEE SCHEDULE C - Organic sales from previous year is more than \$500,000
and majority of sales is from handler operation**

Sales tier	SALES	PAYMENT AMOUNT				PAYMENT OPTIONS		
	Previous year's (2014) total organic sales ¹	Certification fee	+ Inspection deposit	= Total payment	Pay in full with application	Pay quarterly	Monthly milk check deduction	
C1	500,001 - 600,000	\$2,700	+ \$340	= \$3,040	\$3,040	\$760	\$253	
C2	600,001 - 700,000	\$3,000	+ \$340	= \$3,340	\$3,340	\$835	\$278	
C3	700,001 - 800,000	\$3,300	+ \$340	= \$3,640	\$3,640	\$910	\$303	
C4	800,001 - 900,000	\$3,600	+ \$340	= \$3,940	\$3,940	\$985	\$328	
C5	900,001 - 1,000,000	\$3,900	+ \$340	= \$4,240	\$4,240	\$1,060	\$353	
C6	1,000,001 - 1,500,000	\$4,400	+ \$340	= \$4,740	\$4,740	\$1,185	\$395	
C7	1,500,001 - 2,000,000	\$4,900	+ \$340	= \$5,240	\$5,240	\$1,310	\$436	
C8	2,000,001 - 2,500,000	\$5,400	+ \$340	= \$5,740	\$5,740	\$1,435	\$478	
C9	2,500,001 - 3,000,000	\$6,000	+ \$340	= \$6,340	\$6,340	\$1,585	\$528	
C10	3,000,001 - 3,500,000	\$6,600	+ \$340	= \$6,940	\$6,940	\$1,735	\$578	
C11	3,500,001 - 4,000,000	\$7,200	+ \$340	= \$7,540	\$7,540	\$1,885	\$628	
C12	4,000,001 - 5,000,000	\$8,700	+ \$340	= \$9,040	\$9,040	\$2,260	\$753	
C13	5,000,001 - 10,000,000	\$10,200	+ \$340	= \$10,540	\$10,540	\$2,635	\$878	
C14	10,000,001 - 15,000,000	\$17,000	+ \$340	= \$17,340	\$17,340	\$4,335	\$1,445	
C15	15,000,001 - 150,000,001	\$20,000	+ \$340	= \$20,340	\$20,340	\$5,085	\$1,695	
C16	More than \$150,000,000	\$30,000	+ \$340	= \$30,340	\$30,340	\$7,585	\$2,528	

¹ You may deduct the cost of any organic ingredients purchased and used in the final processed product.

* For uncertified applicants \$690 is due with an application and the remaining \$500 payment is divided among remaining quarters.

** Monthly based on annual fees. New milk producers may have the buyer deduct the remaining \$500 payment from the milk check.

Quarterly payments are due on 5/1, 8/1, 11/1, 2/1 and will be billed 30 days in advance.

Actively-certified operators transferring from another agency use the tier system to determine fees.

MOSA Producer/Handler Additional Fees

Early Bird Discount: Update forms and fees (full or first quarter) received by March 15.	\$25 credit
One-Time Annual Deadline Extension Fee: Extend your paperwork and fees deadline to May 15. Extension request must be made on or before May 1. If you request an extension by May 1, but do not submit your annual update paperwork and fees by the May 15 extension deadline, the standard late fees, as noted below, will apply. Your \$60.00 extension payment will be credited to the \$150.00 late fee. Paperwork and fees submitted under this extension must be postmarked or hand-delivered to MOSA on or before May 15.	\$60
Expedited Service Fee (NEW CLIENTS ONLY): For information on how the certification process may be accelerated, refer to the Expedited Certification Service flier or contact MOSA.	\$500
Late Fees: Update forms and fees received after May 1 deadline without an extension request. If you have not requested and paid for the one-time extension as described above, your annual update paperwork and fees must be postmarked on or before May 1 or hand delivered to MOSA on or before May 1. A late fee will be charged at the rate of \$150/month.	\$150/month
Missed Deadline Fee: For example, failure to respond to a request for information or documentation	\$60 per instance
Inspection Balance: The total cost of inspection includes administrative services, professional charges, and travel expenses. You will be billed for the total amount, minus the inspection deposit.	Varies
Inspection Cancellation: Cancellation within one week of a scheduled inspection may result in a fee.	\$60
Administrative Fee: For additional services such as additional verifications, certificate changes outside of the annual review, international services and other administrative services.	\$90/hour
Reinstatement after suspension	\$500
Mediation Costs	\$300 deposit + costs
Contract Feed Mill	\$300 annually
Contract Meat Processor	\$400 annually
Private Label Authorization Review, per arrangement	\$200 annual minimum

MOSA Refund/Surrender/Withdrawal Policy

- Once you submit your annual Organic System Plan (OSP) update, a minimum of \$60 of the annual inspection deposit is not refundable. Additional inspection fees incurred through the effective date of surrender or withdrawal are not refundable.
- If MOSA staff has begun the annual initial review of your OSP, half of the certification fee is due and payable within 30 days of the effective date of surrender or withdrawal. The certification fee is separate from the inspection fee.
- If MOSA staff has completed a final review of your operation for your current-year certification, the full certification fee and inspection fee are due and payable within 30 days of the effective date of surrender.
- For initial applicants only, if you withdraw your application before your initial review is completed, a \$90 fee is due and payable within 30 days of your withdrawal date.
- For MOSA-certified operators, if you surrender your organic certificate prior to the date of your annual initial review, fees due are based on the effective date of surrender, as follows:

<u>Surrender Date</u>	<u>Fees Due</u>
January 1– May 1	No fee
May 2 – May 31	\$150
After June 1	\$300